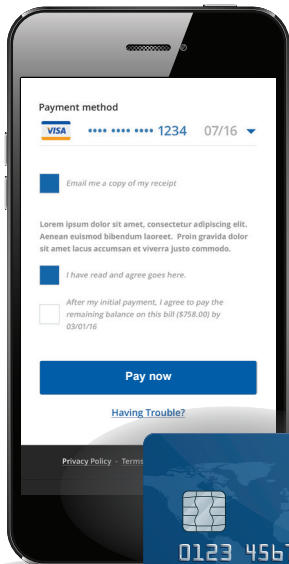


Your
success is
our focus.

Complete Revenue Cycle Management
Fast. Accurate. Compliant.
zotecpartners.com



Business to Consumer Starts With Zotec.



The paradigm shift from business-to-business healthcare to business-to-consumer healthcare has created a material impact on the revenue cycle, especially as high deductible health plans characterize a major shift in the responsibility to pay.



Each process within the revenue cycle ultimately leads to the patient. Zotec Partners combines revenue cycle management with patient experience methodology that allows you to engage patients as consumers in the new health care landscape.



Revenue Cycle Management

Our unique blend of proprietary software technology, detailed processes and skilled professionals make up a world-class revenue cycle management service that offers:

- Customized billing processes and protocols
- Complete and compliant charge capture
- Detailed claims and denials management
- Continual coding education and improvement
- Contract variance analysis
- Nonstop information monitoring
- Patient experience methodology

“We view Zotec Partners as more than a billing company because it has proved to be an indispensable, trustworthy resource for our department over the years.”

Emil Nigro, MD
Medical Director
Phelps Memorial Hospital Center ED

You work hard. Zotec ensures you get what you're entitled to.



Business Intelligence

Our proprietary business intelligence tools and technologies have changed the game for physicians, who can now:

- Proactively manage their business
- Monitor the vital signs of their practice
- View and digest a wide range of revenue cycle metrics
- Mine and extract key performance indicators from their data
- Analyze physician productivity
- Make informed decisions with easy-to-read reports

Comprehension



Reporting



Productivity



You have a practice to run. Zotec ensures you are fully informed.



Patient Experience

Zotec's thorough patient experience processes meet today's business-to-consumer healthcare challenges. Our payment follow-up methods are proven to improve the bottom line, with multiple patient access innovations available 24/7/365:

- Easy-to-understand billing statements
- Advanced interactive voice technology
- Texting and mobile capabilities
- Online patient portal
- State-of-the-art call center
- Follow up protocols driven by patient persona
- Propensity to pay data ignites follow-up action

Confusing medical bills and frustrating collections processes can derail satisfactory clinical experiences in the hospital.

Your patients have bills. Zotec ensures they have payment options.



Emergency Medicine Expertise

Zotec has more than 30 years of experience in the emergency medicine industry, processing millions of visits for thousands of providers.

- U.S. company with national coverage
- Highly experienced personnel
- Full-time ED physician Medical Director on staff
- Payer-specific coding
- SOC-2 Certification



Zotec Partners supports the industry as a Gold Sponsor of the Emergency Department Practice Management Association (EDPMA).

You are seeking a change. Zotec ensures it is the best one.

Let us help you succeed.

To learn more about Zotec Partners and discover ways we can increase collections, minimize risks and improve patient satisfaction surveys for your medical group, contact us today for a complimentary consultation.

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