

# Life@ZOTEC



Marc LeBrun  
*Director,  
Client Relations*

At Zotec, we know our employees are extraordinary and they prove it every day - to each other, to our Clients and to the Community. They've got stories to tell, and we're here to hold the mic for them. Read on to learn more about the passion for our Clients, and commitment to our team, that makes Zotec such a special place.

## Hi Marc! Can you share a little bit about who you are and what you do at Zotec?

Absolutely. I'm a Director of Client Relations with Zotec, and happy to share that I've been with the company for a little over 7 years. As a member of the Client Relationship team, my role is to offer support and information to our Clients by exhibiting the power of Zotec from all of our operational, compliance and other support teams. I seek to serve as a collaborator and mentor to our Zotec teams, while working tirelessly to exhibit myself and Zotec as a trusted partner for the Clients we serve.

## I love that! We use the words Innovator, Collaborator & Doer when describing our employees. How does that translate into the work you do?

As an Innovator, I have a distinct need to always be learning, seeing and sharing the latest news and information from Zotec and the industry with our Clients. We are the most innovative developer of RCM technology in the industry, so it is imperative that I constantly challenge myself to always be learning and growing.

Serving in Client relations forces one to be a “jack of all trades”, but we are rarely master of all of the topics we immerse ourselves in every day. Collaboration with the industry experts on our Zotec team - from Coding, Compliance, Legal and all Operational areas - is what makes any of us successful and helps us lead our Cents to greater success year after year.

“Doing” is what makes the difference in every endeavor we undertake. Having the best teams, tools and information at our disposal requires swift and purposeful action in order to best fulfill our promises to each other and our Clients.

## One of our Key Themes for 2021 is Caring for Clients & Patients. What does that mean to you, and how do you bring it to life every day?

I fully embrace the statement that I have heard Scott and David Law state so very often, “If our Clients knew how much we truly cared about them and the success of their business, they would never choose to leave us.” I believe in our mission and I am fully committed to SERVING our Clients in the way that they most need our services and support. Understanding their business, being prompt and accurate in response to their needs, and being a trusted partner to our Clients are the keys to my success and the model that I work to display each day in my work.

## Zotec has been named a Best Place to Work, and we’re very proud of that honor. What do you think makes this such a special place to work?

There is no question in my mind that Zotec Partners has been the BEST work experience of my near 30 years in this industry. I love that innovation is at the core of what we do, and we flex that innovative muscle with speed and purpose, displaying incredible results for our Clients.

All of our teams and our great leadership care about each other. Zotec is continually growing our HR offerings and learning opportunities to meet the needs of the entire team.

We work hard and we play hard! In a single day recently, I witnessed team members being upset with each other one moment, then turning around and laughing with each other the next. Our passion and commitment as a team are on display every day.

## One word to describe Zotec?

Best!



Inspired to become a part of Team Zotec?  
Check out [our current openings!](#)

