

Life@ZOTEC



Chelsi Trotter
VP, Accounts Receivable

At Zotec, we know our team members are extraordinary and they prove it every day - to each other, to our Clients, and to the Community. They've got stories to tell, and we're here to hold the mic for them. Go grab a cup of coffee and settle in to read our newest 'Life @ Zotec' installment.

Can you share a little bit about your role at Zotec and what it entails?

I am grateful to share that I was recently promoted to VP of AR. My role is to reduce the number of denials received in the workfiles. I play a critical role in supporting business growth, efficiency, and innovation. As I manage denial workfiles, I aim for less touches, quicker turnaround, reduced cost, and increased revenue.

How long have you been with Zotec?

I have been with Zotec for seven extraordinary years!

We use the words Innovator, Collaborator & Doer when describing our team members. How does that translate into the work you do?

Innovation, collaboration and doing are all essential to staying ahead while planning for successful results. I love what I do, and I make every effort to support and be available to others. I collaborate with an experienced and impressive AR team to discuss ideas, drive initiatives, and to implement what is required to streamline our operation. There has not been a time that I reached out to anyone at Zotec, and they were not available to assist or to point me in the right direction.

We truly have a team of doers, willing to work together and deliver as promised. One team, one goal, to build effective relationships and to delight our clients.

What gets you excited when you think about the future of Zotec?

The innovative ideas and the passion that I see in leadership, and everyone keeps me excited. To have the opportunity to evolve as Zotec continues to have an influence in our community is inspiring. It is a pleasure when I go to a provider's office, and they notice that I work at Zotec! The discussions make everyone smile.

What's one thing you would tell people who are thinking about joining Team Zotec?

Zotec cares! Team Zotec is a family that is compassionate about the success and positive outcomes of their clients, patients, business, and team members. This supports why Zotec is nominated for the "Best Place to Work" year after year.

What's a fun fact about you that people may not know?

I adore the art of interior decorating. Shopping for furniture, accessories, artwork, as well as tying in designs and colors, gives me peace and joy!



Inspired to become a part of Team Zotec?
Check out [our current openings!](#)

